

Investor:

For OPIC Use Only



Small Business Financing Worksheet

Overseas Private Investment Corporation

An Agency of the United States Government
1100 New York Avenue, N.W.
Washington, D.C. 20527

Investment Development Department

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NOTICE: This form requests information from potential OPIC clients that is required by OPIC's governing legislation — the Foreign Assistance Act (FAA) of 1961, Title IV, as amended — to determine whether a project and its sponsor(s) meet eligibility criteria for OPIC financing. Complete responses to the questions on this form are required to apply for OPIC benefits per the FAA. The information provided herein is considered privileged business information and treated as confidential in accordance with 22 CFR Chapter VII, Part 706. As a federal agency, OPIC may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB Control Number with an expiration date that has not expired.

The public reporting burden for this collection of information is estimated to average three hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspects of this collection of information, including suggestions for reducing this burden, to Forms Manager, Office of Management Services, Overseas Private Investment Corporation, 1100 New York Avenue, N.W., Washington, D.C., 20527; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C., 20503.





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GENERAL INFORMATION

This application is to be used by small businesses to apply for OPIC financing, as authorized by the Foreign Assistance Act of 1961, as amended. Those companies not meeting OPIC's definition of a small businesses must use OPIC Form 115 - Application for Financing. Small businesses are defined by OPIC as companies, both service and industrial, with annual sales of less than \$250 million (taking into account the consolidated sales of the parent company), or entities with no revenues per se, such as individual private investors or newly-formed companies, with net worth or stockholders' equity of less than \$67 million. If you have any questions regarding which application form you should use, please contact an OPIC Finance Officer. Please type or print clearly.

PART A: U.S. INVESTOR AND PRINCIPAL PARTIES INFORMATION

INVESTORS AND CONTACTS

1	A	U.S. investor and/or company name:	
		Name & title of contact person:	
		Address:	
		City:	State: Zip Code:
		Telephone:	Fax:
	B	Type of business or industry:	C Primary SIC Code
	D	Company's annual sales (if an industrial company):	\$
		Amount of stockholder's equity (if a non-industrial company):	\$

INVESTOR STATUS

2	Please indicate the status of the investor in the appropriate section below.		
	A	<input type="checkbox"/> U.S. Corporation <input type="checkbox"/> Public <input type="checkbox"/> Private <input type="checkbox"/> Sub-Chapter S Corporation	
		i Date and place of incorporation:	
		ii Is more than 50% of each class of shares beneficially owned by U.S. citizens?	<input type="checkbox"/> Yes <input type="checkbox"/> No
	B	<input type="checkbox"/> U.S. Partnership or Association of U.S. Investors	
		i Organized under the laws of (state or territory):	
		ii Is more than 50% of the partnership or association beneficially owned by U.S. citizens?	<input type="checkbox"/> Yes <input type="checkbox"/> No

PART B: PROJECT COMPANY

3	A	Project company name:		
		Address:		
		City:	State:	Zip or Postal Code: Country:
		Telephone:	Fax:	
	B	Legal form of organization (corporation, branch, partnership, etc.):		
	C	Place and date of organization:		
	D	Project description:		
	E	Country where project will be located:		
	F	Proposed OPIC loan amount:	\$	

PART C: SUMMARY OF PROJECT COSTS AND FINANCIAL PLAN

4	Project Costs (\$ in thousands)		
	Pre-Operating Expenses:		\$
	Land:		
	Building(s)/Improvements:		
	Equipment:		
	Working Capital:		
	Contingency:		
	Other (specify):		
	Total Project Costs:		\$
	Sourcing of Goods and Services (\$ in thousands)		
	In Column 1: indicate where project funds will be spent. Include land, buildings, raw materials, equipment, labor, services, working capital and other costs covered by the initial investment. In Column 2: estimate the amount and source of the average annual value of subsequent operational procurement over the first five years of the project's operation.	Column 1 Initial Project Expenditures	Column 2 Subsequent Operational Expenses
	Purchased in the host country:	\$	\$
	Imported from the United States:		
	Imported from other developing countries:		
	Imported from other industrialized countries:		
	Total:	\$	\$

PART D: CHECKLIST OF INFORMATION TO BE ATTACHED

5	Brief resumes of the principals and key employees of U.S. investors
6	A brief description and history or "track record" of the U.S. sponsor company indicating: <ul style="list-style-type: none"> — the experiences and successes which you believe demonstrate your ability to own and operate the proposed project successfully — a description of any ownership or participation the sponsor(s) have in other companies located in the project country or region — a list of any and all agreements pertaining to the operation of the project and the responsibilities of the investors
7	A copy of the business plan indicating: <ul style="list-style-type: none"> — who will manage the day-to-day operations of the project — the current status of the project, including construction start-up and estimated completion dates, estimated operational start-up date, the status of financing, land or equipment purchases, etc. — a chronology of events regarding the development of the project to date, including joint venture agreement signings (e.g., charter documents, shareholders agreements, etc.), equipment purchases, any studies commissioned and/or completed, any construction initiated, etc.
8	Audited financial information including: <ul style="list-style-type: none"> — business financial statements (balance sheet, income statement, statement of cash flows) for the last three (3) years, if applicable — a current (interim) financial statement dated within ninety (90) days of the date of application filing — the most recent federal tax return for the business — signed personal financial statement(s) of the major shareholder(s)/partner(s) (i.e., over 20%) of the company and their most recent federal tax return(s), if applicable

PLEASE NOTE: Additional information may be requested by OPIC.

PART E: SIGNATURES

This application must be signed and dated prior to its submission.

APPLICANT FOR U.S. INVESTOR

"Under penalty of law, I certify that the statements and information provided herein are true to and correct to the best of my knowledge and belief."

Investor:	By (Signature):
Print name and title:	Date:

APPLICANT FOR PROJECT COMPANY

"Under penalty of law, I certify that the statements and information provided herein are true to and correct to the best of my knowledge and belief."

Investor:	By (Signature):
Print name and title:	Date: